A COMPONENT UNIT OF THE STATE OF WYOMING

FINANCIAL REPORT

JUNE 30, 2015

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Wyoming Business Council Cheyenne, Wyoming

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Wyoming Business Council (the "Business Council"), as of and for the year ended June 30, 2015, and the related notes to the financial statements, which collectively comprise the Business Council's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Business Council's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Business Council's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of the Business Council as of June 30, 2015, and the respective changes in financial position thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of a Matter - Change in Accounting Principle

As discussed in Notes 1 and 6 to the financial statements, in 2015 the Business Council adopted new accounting guidance with the implementation of GASB Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB 27 and GASB Statement No. 71, Pension Transition for Contributions Made Subsequent to the Measurement Date – an amendment of GASB Statement No. 68. Our opinion is not modified with respect to this matter.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 3 through 8, the Budgetary Comparison Statements on pages 29 through 32, the Schedule of the Business Council's Proportionate Share of the Net Pension Liability on page 33, and the Schedule of the Business Council's Contributions on page 34 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Business Council's basic financial statements. The Combining Statements of Other Governmental Funds are presented for purposes of additional analysis and are not a required part of the basic financial statements.

This supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Cheyenne, Wyoming December 7, 2015

Mc Dee, Hearne & Paix, LLP

MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of the Wyoming Business Council's (the "Business Council") annual report, a component unit of the State of Wyoming, presents our discussion and analysis of the Business Council's financial performance during the fiscal years that ended June 30, 2015 and 2014.

FINANCIAL HIGHLIGHTS

Government-Wide Financial Statements:

• The Business Council's assets and deferred outflows of resources exceeded its liabilities and deferred inflows of resources (net position) as of June 30, 2015 by \$33.0 million, an increase of \$2.7 million from the previous year.

Governmental Fund Financial Statements:

• As of June 30, 2015, the Business Council's governmental funds reported combined fund balances of \$35.5 million, an increase of \$5.4 million from the previous year.

OVERVIEW OF THE FINANCIAL STATEMENTS

The discussion and analysis is intended to serve as an introduction to the Business Council's basic financial statements. The Business Council's annual report consists of four components in accordance with required reporting standards: 1) management's discussion and analysis (this section), 2) government-wide financial statements, 3) governmental fund financial statements, and 4) notes to the basic financial statements. Required supplementary information is included in addition to the basic financial statements.

Government-Wide Financial Statements

The government-wide financial statements are designed to provide short-term and long-term information about the overall financial position and activities of the Business Council, in a manner similar to a private-sector business. The government-wide financial statements consist of the Statement of Net Position and Statement of Activities.

The *Statement of Net Position* reports all assets and deferred outflows of resources held and liabilities and deferred inflows of resources owed by the Business Council. Assets are reported when acquired and liabilities when incurred. The difference between the Business Council's total assets and deferred outflows of resources and total liabilities and deferred inflows of resources is its *net position*, which is similar to the owner's equity presented by a private-sector business.

The *Statement of Activities* reports all of the revenues and expenses of the Business Council. Revenues are recognized when earned and expenses are reported when incurred. The statement identifies the extent to which each function of the Business Council draws from general revenues or is self-sufficient through fees, intergovernmental aid, and other sources of revenues.

The Business Council's government-wide financial statements are presented on pages 9 and 10.

Governmental Fund Financial Statements

The governmental fund financial statements provide more detailed information about the Business Council's funds. A fund is a separate accounting entity used to keep track of specific sources of funding and spending. Except for the general fund, the Business Council uses specific funds that have been established to satisfy legal requirements established by external parties or governmental statutes or regulations.

The governmental fund financial statements are prepared on an accounting basis that is significantly different from that used to prepare the government-wide financial statements. The governmental fund financial statements focus on information about the Business Council's short-term inflows, outflows, and balances of spendable resources. The governmental fund financial statements consist of a Balance Sheet and a Statement of Revenues, Expenditures, and Changes in Fund Balances.

The *Balance Sheet* reports information about the Business Council's current financial resources, which are its assets, liabilities and fund balances. *Assets* reported are amounts on hand at the end of the fiscal year, such as cash, and amounts for receivables that are collectible within a short period of time after the end of the fiscal year. *Liabilities* include amounts that are to be paid in a short period after the end of the fiscal year. The difference between a fund's total assets and total liabilities is its *fund balance*. The fund balance generally indicates the amount available to finance next year's activities. Because the focus of this report is on current, rather than long-term information, we provide an analysis that reconciles the governmental funds balance sheet to the government-wide Statement of Net Position.

The Statement of Revenues, Expenditures and Changes in Fund Balances reports information about the Business Council's inflows, outflows, and balances of current financial resources for each of its major governmental funds and for its non-major governmental funds in the aggregate. Amounts reported are revenues and expenditures that were collected in cash or paid in cash, respectively, during the current period or very shortly after the end of the year. Because this report excludes long-term information, we provide an analysis that reconciles the governmental funds Statement of Revenues, Expenditures and Changes in Fund Balances to the government-wide Statement of Activities.

The Business Council's governmental fund financial statements are presented on pages 11 through 14.

Notes to Financial Statements

The notes to financial statements provide additional information that is essential to a full understanding of data provided in the government-wide and fund statements. The notes are presented on pages 15 through 28.

Required Supplementary Information

The required supplementary information presents Budgetary Comparison Statements for the Business Council's general fund and each of its major governmental funds. The statements present the Business Council's original and final appropriated budgets for the reporting period as well as its actual inflows and outflows of financial resources. The required supplementary information also presents the Schedule of the Business Council's Proportionate Share of Net Pension Liability and the Schedule of the Business Council's Contributions. These schedules present information on the Business Council's share of the net pension liability in line with Governmental Accounting Standards Board (GASB) Statement No. 68, Accounting and Financial Reporting for Pensions. The required supplementary information is presented on pages 29 through 35.

Combining Funds Statements

The combining funds statements provide information for non-major governmental funds and are presented immediately following the required supplementary information. Combining funds statements are presented on pages 36 and 37.

GOVERNMENT-WIDE FINANCIAL ANALYSIS

Financial Position

The Business Council's net position may provide a useful indicator of its financial position. At the end of the current fiscal year, its assets and deferred outflows of resources exceeded liabilities and deferred inflows of resources by \$33.0 million, which represents an investment of \$182,703 in capital assets, \$26.4 million in restricted net position (economic development, rural rehabilitation, business ready communities, technology development, and residential relending), and \$6.4 million in unrestricted net position. The unrestricted net position may be used to meet the Business Council's ongoing obligations.

The Business Council's gross net position increased \$5.2 million during the current fiscal year, which can be attributed to increased activity in the business ready communities program. Net position was reduced by a \$2.5 million prior period adjustment due to accounting changes adopted to conform with the issuance of GASB Statement No. 68, Accounting and Financial Reporting for Pensions.

The following condensed Statement of Net Position presents the Business Council's financial position for the past two years:

STATEMENT OF NET POSITION - CONDENSED

	 2015	2014*
ASSETS		
Current assets	\$ 33,976,630	\$ 36,130,344
Noncurrent assets:		
Loans receivable	10,218,616	5,502,707
Capital assets	 263,509	304,716
Total assets	\$ 44,458,755	\$ 41,937,767
DEFERRED OUTFLOWS OF RESOURCES	\$ 460,856	\$ -
LIABILITIES		
Current liabilities	\$ 8,754,016	\$ 11,615,727
Noncurrent liabilities	3,165,731	-
Total liabilities	\$ 11,919,747	\$ 11,615,727
DEFERRED INFLOWS OF RESOURCES	\$ 26,328	\$ -
NET POSITION		
Net investment in capital assets	\$ 182,703	\$ 300,840
Restricted for economic development	19,638,067	19,582,555
Restricted for rural rehabilitation	4,411,041	4,411,157
Restricted for business ready communities	100,885	133,863
Restricted for technology development	599,519	518,660
Restricted for residential relending	1,648,308	1,632,000
Unrestricted	6,393,013	3,742,965
Total net position	\$ 32,973,536	\$ 30,322,040

^{*}GASB 68 is effective for the year ended June 30, 2015. Year 2014 was not restated. For further discussion, see Note 1 to the financial statements.

Statement of Activities

Net position, before the prior period adjustment, increased by \$5.2 million during the current fiscal year. The primary reason is due to \$5.6 million of primary government appropriations received in the current fiscal year to fund loans for the business ready communities program.

The following condensed Statement of Activities presents the Business Council's results of operations for the past two years:

STATEMENT OF ACTIVITIES - CONDENSED

	2017	2014
	2015	2014*
REVENUES		
Program revenues	\$ 3,145,10	5 \$ 2,393,394
General revenues	56,392,36	66 44,248,032
Total revenues	59,537,47	1 46,641,426
EXPENSES		
Administration	2,144,83	1,868,557
Agribusiness	1,237,82	1,311,822
Business and industry	4,896,74	4,458,484
Regional offices	1,226,30	1,210,625
Investment ready communities	43,957,87	1 34,780,128
Rural development and Mainstreet	908,50	921,011
Total expenses	54,372,07	44,550,627
Increase in net position	5,165,39	2,090,799
Net position beginning	30,322,04	0 28,231,241
Prior period adjustment	(2,513,89	- 17)
Net position beginning, as restated	27,808,14	28,231,241
Net position ending	\$ 32,973,53	30,322,040

^{*}GASB 68 is effective for the year ended June 30, 2015. Year 2014 was not restated. For further discussion, see Note 1 to the financial statements.

GOVERNMENTAL FUNDS FINANCIAL ANALYSIS

The Business Council's activities are reflected in its general, economic development, rural rehabilitation, and other governmental funds. The focus of these governmental funds is to provide information about the Business Council's short-term inflows, outflows, and balances of spendable resources. Such information may be useful in assessing the Business Council's net resources available for spending at the end of the fiscal year.

Balance Sheet

As of June 30, 2015, the Business Council's governmental funds reported combined ending fund balances of \$35.5 million, an increase of \$5.4 million from the previous year.

Of the major funds, the general fund is the main operating fund of the Business Council. At the end of the current fiscal year, the total fund balance was \$8.9 million, which is unavailable for current use (nonspendable) because it is associated with a long-term receivable (loans receivable).

The fund balance of the economic development fund increased \$55,512 primarily due to interest income from loans and investments during the current fiscal year.

The fund balances of the Business Council's other governmental funds increased \$58,814 primarily due to the repayment in full of a loan that had been previously written off in the Technology Development Fund.

Revenues and Expenditures

The following statement presents current fiscal year revenues and expenditures compared to the prior year:

STATEMENT OF REVENUES AND EXPENDITURES GOVERNMENTAL FUNDS

	201	5	201	4*	Increase (Dec	crease)
	Amount	% of Total	Amount	% of Total	Amount	%
REVENUES						
Revenue from primary government	\$ 55,907,674	93.90%	\$ 43,174,956	92.57%	\$ 12,732,718	29.49%
Federal revenue	2,958,697	4.97%	1,828,570	3.92%	1,130,127	61.80%
Investment income	310,579	0.52%	1,089,495	2.33%	(778,916)	-71.49%
Revenue from others	280,227	0.47%	126,005	0.27%	154,222	122.39%
Charges for sales and services	80,292	0.14%	422,400	0.91%	(342,108)	-80.99%
Total revenues	\$ 59,537,469	100.00%	\$ 46,641,426	100.00%	\$ 12,896,043	27.65%
EXPENDITURES						
Administration	\$ 2,042,441	3.77%	\$ 1,852,742	4.17%	\$ 189,699	10.24%
Agribusiness	1,198,127	2.21%	1,293,268	2.91%	(95,141)	-7.36%
Business and industry	4,861,983	8.99%	4,447,004	10.00%	414,979	9.33%
Regional offices	1,220,037	2.25%	1,393,184	3.13%	(173,147)	-12.43%
Investment ready communities	43,892,798	81.12%	34,563,693	77.74%	9,329,105	26.99%
Rural development and Mainstreet	896,207	1.66%	912,344	2.05%	(16,137)	-1.77%
Total expenditures	\$ 54,111,593	100.00%	\$ 44,462,235	100.00%	\$ 9,649,358	21.70%

^{*}GASB 68 is effective for the year ended June 30, 2015. Year 2014 was not restated. For further discussion, see Note 1 to the financial statements.

Revenues for governmental activities were \$59.5 million for fiscal year 2015, an increase of 27.7% from the previous year. Revenues from primary government increased \$12.7 million primarily due to increased activity in the business ready communities program. Federal revenues increased \$1.1 million primarily due to an increase in revenues received for the Community Development Block Grant program funded by the U.S. Department of Housing and Urban Development. Revenues from investment income decreased \$778,916 from the previous fiscal year primarily due a decrease in the fair market value of investments.

Expenditures for governmental activities were \$54.1 million for the current fiscal year, an increase of 21.7% from fiscal year 2014. This increase is primarily due to an increase in expenditures for grant programs funded by state appropriations.

CAPITAL ASSETS ACTIVITY

The Business Council's investment in capital assets for its governmental activities as of June 30, 2015 amounted to \$263,509, net of accumulated depreciation of \$707,451. This investment in capital assets includes a building, leasehold improvements, capitalized leases for equipment, furniture, fixtures and equipment, and intangible assets. At the end of the fiscal year, the Business Council had outstanding capital leases payable on equipment totaling \$80,806. The \$41,207 decrease in net capital assets from the previous year is due to net current year additions of \$68,437, less \$109,644 in depreciation expense.

The following is a Schedule of Capital Assets for the past two years:

SCHEDULE OF CAPITAL ASSETS (net of depreciation)

	 2015	2014
Building	\$ 37,068	\$ 38,824
Lease improvements	4,701	5,512
Capitalized leases	66,152	15,979
Furniture, fixtures and equipment	34,205	40,877
Intangible assets	 121,383	203,524
Total	\$ 263,509	\$ 304,716

Additional information on the Business Council's capital assets can be found in Note 4 of this report.

BUDGETARY HIGHLIGHTS

For the current fiscal year, the Business Council's general fund budget was revised primarily for net appropriations carried over from a previous fiscal year.

Budgeted expenditures for the economic development fund were primarily revised to carry over appropriations from a previous fiscal year.

Budgeted expenditures for the rural rehabilitation fund were increased primarily to allow expenditure of current year investment income.

FINANCIAL IMPACTS

As a result of the decline in mineral prices and production, State revenues from these sources are significantly lower than previous estimates. The Governor is statutorily authorized to reduce budgets to prevent a deficit. For fiscal year 2016, cuts totaling \$11,446,863 were authorized out of the Business Council's 2015-2016 biennium budget. For the 2017-2018 biennium, the Governor has proposed additional cuts of \$5,980,000; however, actual budget reduction amounts may differ from this amount. The Governor also implemented a hiring freeze and advised State agencies to limit expenditures to those that are essential.

REQUESTS FOR INFORMATION

Questions concerning any of the information provided in this report or requests for additional information should be addressed to the Wyoming Business Council, 214 West 15th Street, Cheyenne, WY 82002.

STATEMENT OF NET POSITION JUNE 30, 2015

ASSETS	
Current Assets	
Deposits with State Treasurer	\$ 31,229,558
Deposits in bank	29,906
Accounts receivable	837,437
Interest receivable	135,746
Due from primary government	25,993
Due from Federal government	560,960
Loans receivable, net	1,157,030
Total current assets	33,976,630
Noncurrent Assets	
Loans receivable, net	10,218,616
Capital assets, net of accumulated depreciation:	, ,
Buildings	37,068
Leasehold improvements	4,701
Capitalized leases	66,152
Furniture, fixtures and equipment	34,205
Intangibles	121,383
Total noncurrent assets	10,482,125
Total assets	44,458,755
DEFERRED OUTFLOWS OF RESOURCES	
Pension Related Outflows	460,856
	400,830
LIABILITIES	
Current Liabilities	
Accounts payable	7,990,446
Due to primary government	630,271
Accrued payroll	1,101
Compensated absences payable	86,158
Capital leases payable	15,565
Deposits	2,017
Advance payments	28,458
Total current liabilities	8,754,016
Noncurrent Liabilities	
Capital leases payable	65,241
Net pension liability	3,100,490
Total noncurrent liabilities	3,165,731
Total liabilities	11,919,747
DEFERRED INFLOWS OF RESOURCES	
Pension Related Inflows	26,328
NET POSITION	
Net investment in capital assets	182,703
Restricted for economic development	19,638,067
Restricted for rural rehabilitation	4,411,041
Restricted for business ready communities	100,885
Restricted for technology development	599,519
Restricted for residential relending	1,648,308
Unrestricted	6,393,013
Total net position	\$ 32,973,536
בטומו ווכו שטאנוטוו	φ 32,973,330

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2015

Net (Expenses)

								Revenue and Changes in
			Progran	ı Rev	enues	Net Position		
			Ch	narges for		Operating	Total	
			S	ales and	(Grants and	G	overnmental
FUNCTIONS/PROGRAMS		Expenses	5	Services		ontributions		Activities
Governmental Activities								
Administration	\$	2,144,832	\$	13,295	\$	-	\$	(2,131,537)
Agribusiness		1,237,821		4,647		-		(1,233,174)
Business and industry		4,896,744		42,975		337,452		(4,516,317)
Regional offices		1,226,301		-		-		(1,226,301)
Investment ready communities		43,957,871		-		2,724,973		(41,232,898)
Rural development and Mainstreet		908,509		19,375		2,388		(886,746)
Total	\$	54,372,078	\$	80,292	\$	3,064,813		(51,226,973)
	Ger	neral Revenues	.					
	A	ppropriation fr	om pr	rimary gove	rnmei	nt		55,907,674
	-	vestment incor	_					204,465
	O	ther						280,227
	7	Total general i	reven	ues				56,392,366
	(Change in net	positi	ion				5,165,393
		t Position, begi	_		•	•		30,322,040
		ccounting chan with issuance o	_	-				
		Accounting for						
		Local Governm		•				(2,513,897)
		ginning Net Po				- /		27,808,143
	- 2	<i>J</i>		,				, -, -,
	Net	t Position, endi	ng				\$	32,973,536

BALANCE SHEET GOVERNMENTAL FUNDS JUNE 30, 2015

	General Fund]	Economic Development Fund	R	Rural ehabilitation Fund	C	Other Sovernmental Funds	C	Total Sovernmental Funds
ASSETS									
Deposits with State Treasurer	\$ 5,800,016	\$	19,520,945	\$	4,645,097	\$	1,263,500	\$	31,229,558
Deposits in bank	672		-		-		29,234		29,906
Accounts receivable	5,334		638,884		152,025		41,194		837,437
Interest receivable	25,531		91,360		15,537		3,318		135,746
Due from primary government	25,993		-		-		-		25,993
Due from Federal government	560,960		-		-		-		560,960
Loans receivable, net	 8,878,309		1,090,441		-		1,406,896		11,375,646
Total assets	\$ 15,296,815	\$	21,341,630	\$	4,812,659	\$	2,744,142	\$	44,195,246
LIABILITIES AND FUND BALANCES									
Liabilities									
Accounts payable	\$ 5,768,509	\$	1,703,563	\$	401,618	\$	116,756	\$	7,990,446
Due to primary government	618,421		-		-		11,850		630,271
Accrued payroll	1,101		-		-		-		1,101
Deposits	2,017		-		-		-		2,017
Advance payments	28,458		-		-		-		28,458
Total liabilities	6,418,506		1,703,563		401,618		128,606		8,652,293
Fund Balances									
Nonspendable:									
Loans receivable	8,878,309		1,090,441		-		1,406,896		11,375,646
Restricted	-		-		4,411,041		241,412		4,652,453
Committed	-		18,547,626		-		100,885		18,648,511
Assigned	-		-		-		866,343		866,343
Total fund balances	8,878,309		19,638,067		4,411,041		2,615,536		35,542,953
Total liabilities and fund balances	\$ 15,296,815	\$	21,341,630	\$	4,812,659	\$	2,744,142	\$	44,195,246

RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET TO THE STATEMENT OF NET POSITION JUNE 30, 2015

Total fund balances - governmental funds		\$	35,542,953
Amounts reported for governmental activities in the Statement of Net Position are different because:			
Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the governmental funds. When capital assets that are used in governmental activities are purchased or constructed,			
the cost of those assets are reported as expenditures in governmental funds.			
These assets consist of:			
Buildings	\$ 43,900		
Leasehold improvements	16,199		
Capitalized leases, net of related capital leases payable	10,514		
Furniture, fixtures and equipment	391,930		
Intangibles	427,611		
Accumulated depreciation	(707,451)	_	
Total capital assets, net of capital leases payable			182,703
Deferred outflows of resources that are not available for current period			
expenditures and are not reported in the governmental funds.			460,856
Liabilities and deferred inflows of resources that are not due and payable with current resources and are not reported in the governmental funds.			
These consist of:			
Compensated absences payable	(86,158)		
Net pension liability	(3,100,490)		
Deferred inflows of resources	(26,328)		
Total liabilities and deferred inflows of resources	. ,		(3,212,976)
Net position of governmental activities		\$	32,973,536

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS FOR THE YEAR ENDED JUNE 30, 2015

	General Fund	Economic Development Fund	Rural Rehabilitation Fund	Other Governmental Funds	Total Governmental Funds
REVENUES					
Revenue from primary government	\$ 55,907,674	\$ -	\$ -	\$ -	\$ 55,907,674
Federal revenue	2,958,697	_	-	-	2,958,697
Interest income	31,733	524,638	111,116	38,999	706,486
Net (decrease) in the fair market					
value of investments	-	(308,557)	(73,497)	(13,853)	(395,907)
Revenue from others	204,238	-	-	75,989	280,227
Charges for sales and services	77,026	3,266	-	-	80,292
Total revenues	59,179,368	219,347	37,619	101,135	59,537,469
EXPENDITURES					
Administration	2,020,877	_	_	21,564	2,042,441
Agribusiness	1,160,392	_	37,735	-	1,198,127
Business and industry	4,698,139	163,835	-	9	4,861,983
Regional offices	1,187,059	, -	-	32,978	1,220,037
Investment ready communities	43,892,798	-	-	, =	43,892,798
Rural development and Mainstreet	896,207	_	-	-	896,207
Total expenditures	53,855,472	163,835	37,735	54,551	54,111,593
Excess (deficiency) of revenues over expenditures	5,323,896	55,512	(116)	46,584	5,425,876
OTHER FINANCING SOURCES (USES) Transfers in	-	-	_	12,230	12,230
Transfers out	(12,230)	-	-	=	(12,230)
Total other financing sources (uses)	(12,230)	-	-	12,230	-
Net change in fund balances	5,311,666	55,512	(116)	58,814	5,425,876
Fund balances, beginning	3,566,643	19,582,555	4,411,157	2,556,722	30,117,077
Fund balances, ending	\$ 8,878,309	\$ 19,638,067	\$ 4,411,041	\$ 2,615,536	\$ 35,542,953

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2015

Net change in fund balances - total governmental funds	\$	5,425,876
Governmental funds report capital outlays as expenditures. However, in the		
Statement of Activities, the cost of those assets is allocated over their useful		
lives as depreciation expense. In the current period, these amounts are:		
Loss on disposal of capital assets	\$ (22,883)	
Depreciation expense	 (109,644)	(132,527)
Principal payments on capital lease obligations is an expenditure in governmental		
funds, but the repayment is a reduction of long-term liabilities in the Statement		
of Net Position.		14,390
Certain expenses reported in the Statement of Activities that do not require the use of		
current financial resources and, therefore, are not recorded as expenditures in the		
governmental funds. In the current period, these amounts are:		
Compensated absences	9,719	
Pension expense, net of amortization	 (152,065)	(142,346)
Change in net position of governmental activities	\$	5,165,393

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Basis of presentation

The accompanying financial statements of the Wyoming Business Council (the "Business Council") have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) applicable to governmental entities. The basic financial statements include both government-wide financial statements based on the Business Council as a whole and fund financial statements.

B. Financial reporting entity

The Business Council was created in 1998 by the Wyoming Economic Development Act. The Business Council has been charged by State statutes to encourage, stimulate and support the development and expansion of the economy of the State and is operated for the benefit of the public. It is governed by a Board of Directors, consisting of 15 voting members appointed by the Governor with the advice and consent of the State Senate. The Business Council is a component unit of the State of Wyoming.

On July 1, 1998, the Business Council assumed the functions, programs and authority of the Economic Development and Stabilization Board, the Science Technology and Energy Authority, the Wyoming Travel Commission, the Investment Fund Committee, the Small Business Development Center Advisory Board, the Mid-American Manufacturing Technology Center Industrial Advisory Board and Partner Steering Committee, the Department of Agriculture Promotion and Marketing Division, the Department of Commerce Division of Economic and Community Development and Division of Tourism and State Marketing. The Business Council is also charged with administering the Wyoming Partnership Challenge Loan Program.

On February 21, 2001, the Business Council established Wyoming Economic and Workforce Development, Inc. (the "WEWD"), a 501(c)(3) corporation. The WEWD was formed to support the Business Council's economic development, expansion and workforce training efforts in the State of Wyoming by soliciting funds through a combination of fees, private contributions and grants. It began operations in fiscal year 2002 and is presented herein as a blended component unit. The financial information of the WEWD is presented as the Economic and Workforce Development Fund in the other governmental funds' column of the Balance Sheet and Statement of Revenues, Expenditures and Changes in Fund Balance.

C. Government-wide financial statements

The Statement of Net Position and Statement of Activities display information about the Business Council as a whole. Eliminations have been made to minimize the double counting of internal activities.

The Statement of Net Position reports all of the Business Council's financial and capital resources. Assets and liabilities are presented in order of their relative liquidity. An asset's liquidity is determined by how readily it is expected to be converted to cash and whether restrictions limit the Business Council's ability to use the resource. A liability's liquidity is based on its maturity, or when cash is expected to be used to liquidate it. The difference between total assets and total liabilities show the Business Council's net position. Net position is reported as restricted when constraints are placed on their use by creditors, grantors, or laws or regulations of other governments.

The Statement of Activities presents a comparison between direct expenses and program revenues for each function of the Business Council's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Revenues that are not classified as program revenues are presented as general revenues.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

D. Fund financial statements

The fund financial statements provide information about the Business Council's funds. The emphasis of fund financial statements is on major governmental funds, each displayed in a separate column. All remaining governmental funds are aggregated and reported as non-major funds. The Business Council reports the following major governmental funds:

General Fund – the Business Council's primary operating fund. It accounts for all of the Business Council's financial resources except those accounted for in another fund. Revenues consist primarily of State and Federal funding.

Economic Development Fund – used to account for economic development efforts of the Business Council; primarily, the activities of the following loan portfolios: Challenge loans, Economic disaster loans, Bridge loans, Natural Gas Infrastructure loans, and Amendment IV loans. Revenues consist primarily of interest income.

Rural Rehabilitation Fund – used to account for the operations of the rural rehabilitation program that is administered in accordance with the terms of an agreement with the U.S. Farmers Home Administration. Revenues consist primarily of interest income.

E. Basis of accounting

Government-wide fund financial statements – The government-wide fund financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place.

The Statement of Activities presents a comparison between direct expenses and program revenues for each function of the Business Council's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Program revenues include: 1) charges paid by the recipients of goods or services offered by the programs, and 2) grants and contributions, including interest on loans, which are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues, including all appropriations from the primary government, are presented instead as general revenues.

Governmental fund financial statements – Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. Expenditures are recorded when the related fund liability is incurred. General capital asset acquisitions are reported as expenditures.

The Business Council reports advance payments on its Statement of Net Position and governmental fund Balance Sheet. Advance payments for governmental fund reporting purposes arise when potential revenue does not meet both the "measurable" and "available" criteria for recognition in the current period. Advance payments also arise when resources are received by the Business Council before it has legal claim to them, as when grant funds are received prior to the occurrence of qualified expenditures. In subsequent periods, when both revenue recognition criteria are met, or when the Business Council has a legal claim to the resources, the liability for advance payments is removed from the Balance Sheet and revenue is recognized.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

F. Budgets

Wyoming Statutes require the Business Council to prepare and submit a biennial budget to the Governor for presentation to the Legislature each odd-numbered year prior to the beginning of the Legislative session. The Legislature may add, change, or delete any items in the budget proposed by the Governor. Supplemental appropriations may be approved by the Legislature in even numbered years.

The Legislature appropriates substantially cash basis budgets for programs within an agency. The State's legal level of budgetary control is at the program level and the Governor must approve all changes in appropriations at the program level. Some appropriations lapse at the end of each biennium.

Legislative appropriation, as amended, for the period July 1, 2014 through June 30, 2016

\$124,422,533

Actual expenditures (non-GAAP budgetary basis) for the period July 1, 2014 through June 30, 2015

\$ 59,575,873

G. Deposits with State Treasurer

The General Fund of the Business Council primarily operates out of an appropriation from the Wyoming State Legislature, which has been established with the Wyoming State Auditor's office. Cash is available from this appropriation to fund expenditures as they are incurred by the Business Council. As such, the cash balance within the General Fund is assumed to be the amounts of accounts payable and certain accrued expenses within the fund, net of certain assets.

The Business Council's cash is pooled with other State agencies in an account managed by the Wyoming State Treasurer. The account is reported at the fair-market value of the securities underlying the investment pool. Earnings from the investment pool are credited to the applicable accounts and funds by the State Treasurer to the Business Council monthly, utilizing a formula based on the average daily balance.

H. Receivables

Receivables consist primarily of amounts due from the Federal Government and other governmental entities, including the State for amounts earned on deposits with the State Treasurer. Management believes no allowance for uncollectible amounts is necessary based on the nature of these receivables and past experience.

I. Loans and allowance for loan losses

The accrual of interest on loans is discontinued at the time the loan is 90 days delinquent unless the credit is well-secured and in process of collection. Delinquent status is considered to be 10 days after the payment due date. In all cases, loans are placed on nonaccrual status at an earlier date if collection of principal or interest in full is not expected.

The interest on nonaccrual loans is accounted for on the cash-basis until the loan qualifies for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured, or the loan is well-secured and in the process of collection.

It is the policy of the Business Council to charge off those loans in which collectability is sufficiently questionable as to no longer justify showing the loan as an asset in the financial statements. The charge off of any loan must be approved by the Board of Directors.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

The allowance for loan losses is established through a provision for loan losses charged to expense. Recoveries of amounts previously charged off are credited to the allowance. The amount of provision is based on management's evaluation of the loan portfolio, including assessment of the likelihood of reimbursement on defaulted loans.

J. Capital assets

Capital assets are stated at cost in the government-wide financial statements. The Business Council's capitalization level for all capital assets is \$5,000. Depreciation on capital assets is provided on the straight-line basis over the following estimated useful lives:

	<u> y ears</u>
Buildings	25
Leasehold improvements	7
Furniture, fixtures and equipment	3-14
Intangible assets	3-5

Capital assets are accounted for as expenditures in the governmental fund financial statements. Costs for repairs and maintenance are expensed as incurred.

The intangible assets of the Business Council at June 30, 2015 are computer software and website development costs, which were capitalized in accordance with Governmental Accounting Standards Board (GASB) Statement No. 51, Accounting and Financial Reporting for Intangible Assets. A capital asset is classified as intangible if: 1) it lacks physical substance, 2) it is not in a monetary form similar to cash or investment securities, does not represent a claim or right to assets in a monetary form similar to receivables, and is not a prepayment for goods or services, and 3) it has an initial useful life that extends beyond a single reporting period.

K. Compensated absences

Employees of the Business Council earn vacation leave based on their level of responsibility and number of years of service; leave not used at the end of the vacation accrual year does not vest. Vacation leave is accrued from October 1 to September 30 of each year. Accumulated leave that is expected to be liquidated with expendable available financial resources (i.e. pending payouts of unused leave owed to employees who left active service by the end of the fiscal period) is reported as an expenditure and a liability in the governmental funds financial statements. All accumulated leave is reported as an expenditure and a liability in the government-wide financial statements.

L. Grants payable

In certain cases where grantees incur qualified reimbursable expenditures on a grant prior to year end, but have not yet invoiced the Business Council for these amounts, the Business Council estimates the amount due to the grantee at year end based on the percentage completion of the project. The estimated percentage of completion is multiplied by the total grant amount, and then previous and accrued payments to the grantee are subtracted. The corresponding result is recorded as accounts payable in the financial statements as of June 30, 2015.

M. Advance payments

Advance payments occur when resources are received by the Business Council before it has legal claim to them. In subsequent periods when revenue recognition criteria are met, the liability for the unearned revenue is reduced and the revenue is recognized.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

N. <u>Defined benefit pensions</u>

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Wyoming Retirement System (WRS) and additions to/deductions from the WRS's fiduciary net position have been determined on the same basis as they are reported by the WRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

O. Fund balances

The Business Council has implemented GASB Statement No. 54, Fund Balance Reporting and Governmental Fund Type Definitions, which classifies fund balances based on spending constraints that control how resources may be used. Following are the classifications of fund balance:

Nonspendable – amounts that are not available for current use because they are either: 1) not in spendable form, or 2) legally or contractually required to be maintained intact, such as fund balance associated with inventories and long-term receivables.

Restricted – amounts constrained for a specific purpose through restrictions of external parties such as a creditor, grantor, donor, or other governmental unit (e.g. Federal government), or by constitutional provision.

Committed – amounts constrained for specific purposes imposed by formal action of the reporting governmental entity's highest level of decision-making authority.

Assigned – amounts that are neither restricted nor committed that the reporting governmental entity intends to use for a specific purpose as expressed by the governmental entity itself or by a party delegated the authority by the governmental entity.

Unassigned – amounts not reported in the other classifications. Only the general fund can report a positive unassigned fund balance; other governmental funds might report a negative amount in this classification.

P. Interfund transactions

Interfund transactions are reflected either as services provided, reimbursements or transfers. Services provided, deemed to be at market or near market rates, are treated as revenues and expenditures/expenses. Reimbursements occur when one fund incurs a cost, charges the appropriate benefiting fund and reduces its related cost as a reimbursement. All other interfund transactions are treated as transfers. Transfers between governmental funds are eliminated in the Statement of Activities.

Q. <u>Estimates</u>

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

R. Recent pronouncements

In June 2012, the GASB issued GASB Statement No. 68, Accounting and Financial Reporting for Pensions, which replaces GASB Statement No. 27, Accounting for Pensions by State and Local Government Employers, for most government pensions. This statement requires governments providing defined benefit pensions to recognize their long-term obligation for pension benefits as a liability for the first time, and to more comprehensively and comparably measure the annual cost of the pension benefits. The statement also enhances accountability and transparency through revised and new note disclosures and required supplementary information (RSI). This statement is effective for years beginning after June 15, 2014. Accounting changes adopted to conform to the provisions of this statement were applied beginning in the year ended June 30, 2015 retroactively by restating the beginning net position. See discussion of prior period restatement in Note 6.

In February 2015, the GASB issued GASB Statement No. 72, *Fair Value Measurement and Application*. This statement was issued to address accounting and financial reporting issues related to fair value measurements. The definition of *fair value* is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In addition, this statement provides guidance for determining a fair value measurement for financial reporting purposes and provides guidance for applying fair value to certain investments and disclosures related to all fair value measurements. This statement is effective for years beginning after June 15, 2015.

Note 2. DEPOSITS WITH STATE TREASURER

The Master Investment Policy (Policy) sets forth a 'road map' on how the investment program should be run. The Policy spells out what can and cannot be done, roles and responsibilities, acceptable transactions, prohibited transactions and performance expectations on its managed funds. State statutes, as incorporated into the Policy, authorize the State to invest in securities issued or guaranteed by the U.S. Treasury or agencies of the United States Government; bonds issued by Wyoming agencies or political subdivisions; corporate notes, bonds, and debentures; commercial paper; banker's acceptances; loans specifically identified by statutes; and other securities specifically authorized by the Legislature. The State Loan Investment Board (the "Board") reviews the Policy annually. This Board is comprised of the State's five elected officials.

Those managing the State's investment program are governed in part by the prudent investor rule contained in the State's Uniform Prudent Investor Advisor Act. This rule states in part:

"Trustee shall invest and manage trust assets as a prudent investor would, by considering the purposes, terms, distribution requirements and other circumstances of the trust."

The Policy further states investments or groups of investments shall not be evaluated in isolation but in the context of the entire investment portfolio and as part of an overall investment strategy of the trust or fund from which the investment is derived, consistent with the policies for such trust or fund established under statute by the Board.

State statutes were revised to allow monies in the permanent funds to be invested in common stock of United States corporations not to exceed fifty-five percent (55%) of the State's cash balance. It is a primary goal of the State's Master Investment Policy to obtain an optimal asset allocation for Wyoming's investments to take full advantage of this new authority. This includes determining the optimal division of an investment portfolio among available asset classes, factoring in such elements as risk and return as central to the overall financial planning and investment management. Investment selection for all funds shall be based on legality, appropriateness, liquidity, and risk/return considerations.

The State of Wyoming's permanent funds are not registered with the SEC as an investment company.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

The Business Council investments held by the State Treasurer's Office at June 30, 2015 are presented as follows:

	Fair	
	Value	Percentage
Investment Type:		_
Fixed income investments	\$ 31,229,558	100.00%

The State of Wyoming's investment pool is subject to the following risks.

Interest rate risk - Interest rate risk is the exposure that the fair value of the State's fixed-income investments fluctuates in response to changes in market interest rates. An element of interest rate risk are those securities which are 'highly sensitive' to changes in interest rates. The State has no formal policy with respect to managing interest rate risk within its Master Investment Policy; however, the Policy does provide guidance relative to safety, liquidity and yield using the following criteria:

- Funds are analyzed by asset class including cash to determine if securities need to be purchased or sold.
- Future needs are determined and current positions are reviewed.
- Economic, market and interest rate assumptions are considered.
- Securities are selected based on market value, price and availability.
- Trades are executed to raise cash, to shift maturity, to change asset mix, to enhance yield and to improve quality.

Credit risk - Credit risk is the risk the issuer will not fulfill its obligation to the holder of the investment. The minimum credit ratings for investment debt securities as provided in the State's Master Investment Policy for fixed income managers are A1 or equivalent for commercial paper, BBB- for long-term corporate debt, BBB- for mortgage fixed income securities, BBB- for mortgage-backed securities, and BBB- for asset-backed securities. Either Standard and Poor's, Fitch or Moody's ratings are acceptable. If the issue is rated by all three rating agencies, the middle rating will apply. If the issue is rated by two rating agencies, the lower rating will apply. Legislatively authorized investments represent those investments the Treasurer has been directed to invest in by the Legislature and/or approved by the Legislature.

Foreign currency risk - Foreign currency risk is the risk that changes in foreign exchange rates will adversely affect the fair value of an investment. This risk disclosure applies only to investments that are denominated in foreign currencies. The State's Master Investment Policy does not provide a policy for foreign currency diversification.

Custodial credit risk - The State does not have any custodial credit risk exposure.

Concentration of credit risk - The Wyoming State Treasurer's fixed income portfolio contains fixed income securities in government agency securities. These agency securities hold a rating of AA+. While the State's Master Investment Policy sets limits for concentration of investments, it provides that United States agency bonds are eligible without limitation.

Note 3. LOANS RECEIVABLE

Interest rates on loans vary from 0.5% to 4.5% and have varying maturity dates through 2035; collateral includes personal guarantees, mortgages on real estate, and liens on receivables, inventory, furniture, equipment and crops. At June 30, 2015, loans receivable included outstanding loans to four major loan customers totaling \$8,541,556, which comprised approximately 73% of gross loans receivable as of that date. There were no loans charged off during the year ended June 30, 2015.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

Loans receivable as of June 30, 2015 are as follows:

	<u>Loan Type</u>	Gr	oss Balance	<u>A</u>]	llowance	Ne	et Balance
General Fund	Mainstreet	\$	55,460	\$	-	\$	55,460
General Fund	Business Ready Community		8,822,848		-		8,822,848
Economic Development Fund	Amendment IV		385,344		203,000		182,344
Economic Development Fund	Challenge		23,728		23,728		-
Economic Development Fund	Economic disaster		405,216		42,548		362,668
Economic Development Fund	Bridge		424,922		104,492		320,430
Economic Development Fund	Natural Gas Infrastructure		225,000		-		225,000
American Recovery and							
Reinvestment Fund	Residential Relending		1,406,896		<u>-</u>	_	1,406,896
		<u>\$ 1</u>	11,749,414	\$	373,768	<u>\$1</u>	1,375,646

Note 4. CAPITAL ASSETS

Capital asset activity in the government-wide financial statements for the year ended June 30, 2015 was as follows:

	Beginning	A 3.3%**	Deletera	Ending
	<u>Balance</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance</u>
Capital assets being depreciated:				
Building	\$ 43,900	\$ -	\$ -	\$ 43,900
Leasehold improvements	16,199	-	-	16,199
Capitalized leases – equipment	85,319	91,320	(85,319)	91,320
Furniture, fixtures and equipment	400,430	-	(8,500)	391,930
Intangible assets	427,611		<u> </u>	427,611
Total capital assets being depreciated	973,459	91,320	(93,819)	<u>970,960</u>
Less accumulated depreciation:				
Building	(5,076)	(1,756)	-	(6,832)
Leasehold improvements	(10,687)	(811)	-	(11,498)
Capitalized leases – equipment	(69,340)	(18,264)	62,436	(25,168)
Furniture, fixtures and equipment	(359,553)	(6,672)	8,500	(357,725)
Intangible assets	(224,087)	(82,141)	<u>-</u> _	(306,228)
Total accumulated depreciation	(668,743)	(109,644)	70,936	(707,451)
Capital assets, net	\$ 304,716	<u>\$(18,326)</u>	<u>\$ (22,883)</u>	\$ 263,509

Depreciation expense was charged to governmental functions as follows:

Administration	\$ 40,182
Agribusiness	16,648
Business and industry	14,926
Regional offices	17,222
Investment ready communities	13,777
Rural development and Mainstreet	6,889
	\$109,644

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

Note 5. LEASE OBLIGATIONS

The Business Council has entered into various lease agreements for office space and equipment which have been accounted for as either operating leases or capital leases. The lease terms vary in range, extending through October 2020.

Operating leases - Expenditures on operating leases are recognized as incurred. Total rent expense for these operating leases for the year ended June 30, 2015 was \$180,435. Future minimum lease payments for operating leases are as follows:

Year Ending	
<u>June 30</u>	<u>Amount</u>
2016	\$ 142,278
2017	10,500
2018	4,725
2019	4,200
2020	4,200
Total minimum payments	\$ 165,903

Capital leases - The gross amount of assets recorded under capital leases as of June 30, 2015 was \$91,320 with accumulated depreciation of \$25,168. Future minimum lease payments for capital leases are as follows:

Year Ending	
<u>June 30</u>	<u>Amount</u>
2016	\$ 24,425
2017	24,425
2018	24,425
2019	24,425
2020	5,775
	\$103,475
Less: interest	<u>(22,669</u>)
Present value of lease payments	\$ 80 806
resent raise of lease payments	Ψ 00,000

Note 6. RETIREMENT COMMITMENT – WYOMING RETIREMENT SYSTEM

On July 1, 2014, the Business Council implemented GASB Statement No. 68, *Accounting and Financial Reporting for Pensions*, which recognizes a long-term obligation for pension benefits. The accounting change adopted to conform to the provisions of GASB 68 has been applied retroactively by restating the beginning net position for the fiscal year ended June 30, 2015, which included recording a prior period adjustment of \$2,513,897 and deferred outflows of resources of \$192,447 for a total net pension obligation of \$2,706,344. As the data needed to implement this standard for all periods presented was not available for periods prior to July 1, 2014, the Business Council has elected to not restate information presented for the period ended June 30, 2014.

Plan description - Substantially all employees of the Business Council, excluding seasonal employees, are provided with pensions through the Public Employee Pension Plan (the "Plan") - a statewide cost-sharing multiple-employer defined benefit pension plan administered by the Wyoming Retirement System (WRS). The authority to establish and amend benefits and contributions rates rests with the Legislature of the State of Wyoming. WRS is granted the authority to administer the Plan by Wyoming State Statutes 9-3-401 through 432. WRS issues a publicly available financial report that can be obtained at http://retirement.state.wy.us/home/index.html.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

Benefits provided - The determination of retirement benefits is dependent upon the employee's initial employment date.

Service Retirement Tier 1: Full retirement at age 60 or qualifies for the Rule of 85. Early retirement is permitted at age 50 or 25 years of service. Formula for retirement equals 2.125% times the number of years of service times the three-year highest average salary for the first 15 years and 2.25% times the number of years of service times the three-year highest average over 15 years.

Service Retirement Tier 2: Full retirement at age 65 or qualifies for the Rule of 85. Early retirement is permitted at age 55 or 25 years of service. Formula for retirement equals 2% times the number of years of service times the five-year highest average salary.

Contributions - Per Title 9-3-412 and 413 of State Statutes, for the year ended June 30, 2015, member contributions were required to be 8.25% of compensation and employer contributions were required to be 7.62% of compensation. In accordance with Title 9-3-412 (c) (ii) of State Statutes, the Business Council has elected to pay 75% of the members contribution in addition to the employers contribution. Effective July 1, 2015, the employer's contribution percentage increased to 8.37%. Total employee and employer contributions to the pension plan from the Business Council were \$485,666 for the year ended June 30, 2015.

Pension liabilities, pension expense, and deferred outflows of resources and deferred inflows of resources related to pensions - At June 30, 2015, the Business Council reported a liability of \$3,100,490 for its proportionate share of the net pension liability. The net pension liability was measured as of December 31, 2014, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of January 1, 2015. The Business Council's proportion of the net pension liability was based on the relationship of the Business Council's total contributions to the plan for the year ended December 31, 2014 to the contributions of all participating employers for the same period. At December 31, 2014, the Business Council's proportion was 0.1756957922%, which was a decrease from its December 31, 2013 proportion of 0.1780020440%.

For the year ended June 30, 2015, the Business Council recognized pension expense of \$379,816. At June 30, 2015, the Business Council reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

		Deferred		Deferred
	Outflows of			Inflows of
	Resources			Resources
Net difference between projected and actual earnings on pension plan investments	\$	254,213	\$	-
Changes in proportionate share of contributions		-		26,328
Contributions subsequent to the measurement date		206,643		
	\$	460,856	\$	26,328

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

An amount of \$206,643 reported as deferred outflows of resources related to pensions resulting from Business Council contributions subsequent to the measurement date, will be recognized as a reduction of the net pension liability in the year ended June 30, 2016. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year ended June 30:		
2016	\$	54,818
2017		54,818
2018		54,818
2019	<u></u>	63,431
	\$	227,885

Actuarial assumptions - The total pension liability in the January 1, 2014 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	3.25%
Salary increases	4.25% - 6.00%, including inflation
Investment rate of return	4.50%, net of pension plan investment expense, including inflation

Mortality rates were based on the RP-2000 Combined Mortality Table for Males or Females, as appropriate, with adjustments for mortality improvements based on Scale BB.

Long-term expected rate of return - The long-term expected rate of return on pension plan investments was determined using a building-block method in which expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These real rates of return are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset Class	Target Allocation	Long-Term Expected Real Rate
		<u>of Return</u>
Fixed income	15.00%	0.98%
Equity	55.00%	6.66%
Marketable alternatives	15.50%	4.19%
Private markets	12.00%	7.13%
Cash	2.50%	0.50%
Total	$\overline{100.00\%}$	

Experience analysis - An experience study was conducted on behalf of all WRS's plans covering the five-year period ended December 31, 2011. That study provided a detailed analysis concerning the development of the long-term inflation rate, real rate of return and discount rate. The study also analyzed each major actuarial assumption (e.g., mortality, salary increases, retirement, termination and disability) and proposed assumptions consistent with the findings.

Discount rate - The discount rate used to measure the total pension liability was 7.75%. The projection of cash flows used to determine the discount rate assumed that employee and employer contributions will be made at the current contribution rate. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

Sensitivity of the employer's proportionate share of the net pension liability to changes in the discount rate - The following presents the Business Council's proportionate share of the net pension liability calculated using the discount rate of 7.75%, as well as what the Business Council's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (6.75%) or 1-percentage-point higher (8.75%) than the current rate:

		1%		Current		1%
	Decrease Discount					Increase
		(6.75%)	Rate (7.75%)			(8.75%)
Proportionate share of the						
net pension liability	\$	4,845,125	\$	3,100,490	\$	1,635,398

Pension plan fiduciary net position - Detailed information about the pension plan's fiduciary net position is available in the separately issued WRS financial report available from the Wyoming Retirement System, 6101 Yellowstone Road, Cheyenne, Wyoming 82002 or at http://retirement.state.wy.us/home/index.html.

Note 7. RETIREMENT COMMITMENT - DEFERRED COMPENSATION PLAN

The State offers its employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457. The deferred compensation plan, accounted for by the State and available to all Council employees, permits employees to defer a portion of their compensation until future years. The deferred compensation is not available to employees until termination, retirement, death or unforeseeable emergency. All compensation and earnings deferred are held in trust or custodial accounts for the exclusive benefit of program participants and their beneficiaries.

Investments are managed and controlled by the deferred compensation plan's trustee, not the Business Council, under various investment options. The employee chooses the investment option(s) and the contribution amount when participating in the deferred compensation plan. These investments and the related liability to the employees are not included in the Business Council's financial statements as an agency since the deferred compensation plan is managed on a statewide basis.

Statutes require matching contributions to the plan for each participating employee. Currently, the match established and appropriated by the Legislature for each participating employee is \$20 per month. Matching contributions made by the Business Council to the deferred compensation plan for the years ended June 30, 2015, 2014 and 2013 totaled \$9,560, \$9,580 and \$9,600, respectively.

Note 8. RISK MANAGEMENT

State self-insurance – The Business Council participates in the State self-insurance program that was created to handle property, casualty and liability insurance claims brought against the State. The State generally does not maintain reserves; losses are covered by a combination of appropriations from the State's general fund in the year in which the payment occurs and by assessing State agencies a pro-rata share of anticipated claims expenditures for the fiscal year. The Business Council was assessed no claims for the year ended June 30, 2015.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

Employee medical, life, long-term disability, vision and dental insurance – The Business Council's employees participate in the State's Group Insurance plan. Under this plan, the State co-administers employee medical insurance with a third-party administrator. The State self-insures medical costs and assumes all the risk for claims incurred by plan participants. The Business Council does not retain any risk of loss for the life, long-term disability, vision and dental insurance plans as the insurance providers assume all the risk for claims incurred by the participants.

During the year ended June 30, 2015, the Business Council contributed up to \$755, \$1,147, \$1,501 and \$1,716 (for single, dependent, married, and family coverage, respectively) per month for insurance premiums, plus 90% of the monthly premiums in excess of these amounts for each covered participant towards these plans, excluding long-term disability and vision premiums. Participants are responsible for paying premium charges in excess of this amount plus long-term disability and vision premiums. Total group insurance premiums paid by the Business Council for the year ended June 30, 2015 were \$782,243.

Workers' compensation – Wyoming Statute 27-14-101 created the Wyoming Workers' Compensation Act (the "Act"). The Act requires all employers engaged in extra-hazardous employment to obtain liability coverage for the payment of benefits to employees for job-related injuries and diseases through the Workers' Compensation Fund. Eligible employers that comply with the provisions of the Act are generally protected from suit by employees. Employers not required by the Act to participate in this program may elect to do so at their option. For the year ended June 30, 2015, the Business Council's contributions to the Workers' Compensation Fund were \$26,567.

Unemployment compensation – The Business Council does not carry unemployment insurance but pays the cost of actual claims incurred. The Business Council paid no unemployment claims for the year ended June 30, 2015.

Note 9. TRANSACTIONS WITH THE STATE, UNIVERSITY OF WYOMING, WYOMING OFFICE OF TOURISM, AND WYOMING DEPARTMENT OF TRANSPORATION

The Business Council pays for services provided by the State for certain phone service, computer processing, motor pool vehicles, State plane usage, loan exam services and central mail. Total amounts expended for these services for the year ended June 30, 2015 were \$183,026.

The Wyoming Office of Tourism pays the Business Council for certain support services in the areas of fiscal and contract compliance, human resources, payroll and information technology. The total amount received for these services for the year ended June 30, 2015 was \$80,000.

The Business Council has entered into several agreements with the University of Wyoming (UW) to fund various projects which include the Market Research Center, Research Product Center, Manufacturing-Works, Small Business Development Centers, Small Business Innovation Research-Small Business Technology Transfer, Procurement Technical Assistance Center, and Technology Business Center programs. Total amounts expended to UW for the year ended June 30, 2015 were \$3,197,756, of which \$241,660 is included in accounts payable as of June 30, 2015. The Business Council is committed for amounts remaining under these agreements in the amount of \$3,237,047 as of June 30, 2015.

The Business Council has entered into an agreement with the Wyoming Department of Transportation (WYDOT) to provide funds to update the State's railroad plan to include an assessment of freight and passenger needs and an analysis of future growth, capacity constraints and economic and environmental impacts. Total amounts expended to WYDOT for the year ended June 30, 2015 were \$6,613. The Business Council is committed for amounts remaining under this agreement in the amount of \$22,791 as of June 30, 2015.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2015

Note 10. COMMITMENTS AND CONTINGENCIES

Relationship with primary government – The Business Council receives a significant portion of its revenues directly from the State of Wyoming and the continued operation of the Business Council is dependent upon actions of the Legislature.

Federal grants – Grant monies received and disbursed by the State are for specific purposes and are subject to audit by the grantor agency. Such audits may result in requests for reimbursement due to disallowed expenditures. Based upon prior experience, the Business Council does not believe that such disallowances, if any, would have a material effect on the financial position or results of operations of the Business Council.

Loans – Loans approved by the Business Council's Board of Directors but undistributed as of June 30, 2015 totaled \$5,762,206. These will be funded by a combination of State appropriations and restricted net position.

Other commitments and contingencies – The Business Council has contracted and/or committed funds for various projects, services or other items arising in the normal course of operations. The amounts remaining to complete these commitments totaled \$42,192,768 as of June 30, 2015. These commitments will be funded by a combination of restricted net position, State appropriations and Federal revenues.

Note 11. SUBSEQUENT EVENTS

The Business Council has entered into various agreements subsequent to June 30, 2015, primarily with local governments for economic development infrastructure projects during the period July 1, 2015 through June 30, 2020. These agreements are valued at up to but no more than \$5,424,076. These agreements will be funded by a combination of State appropriations and Federal revenues.

Subsequent to June 30, 2015, two loans totaling \$1,759,191 were approved under the provisions of the Business Ready Communities Grant and Loan program. These loans will be distributed out of State appropriations.

As a result of the decline in mineral prices and production, State revenues from these sources are significantly lower than previous estimates. The Governor is statutorily authorized to reduce budgets to prevent a deficit. For fiscal year 2016, cuts totaling \$11,446,863 were authorized out of the Business Council's 2015-2016 biennium budget. For the 2017-2018 biennium, the Governor has proposed additional cuts of \$5,980,000; however, actual budget reduction amounts may differ from this amount. The Governor also implemented a hiring freeze and advised State agencies to limit expenditures to those that are essential.



BUDGETARY COMPARISON STATEMENTS GENERAL FUND FOR THE YEAR ENDED JUNE 30, 2015

General Fund

									Total		
	 Budgete	d Am	ounts	_					Actual and	1	Variance with
	Original		Final		Actual	Encumbrances Encumbrances		Encumbrances		Final Budget	
REVENUES											
Revenue from primary government	\$ 42,077,823	\$	80,544,857	\$	18,930,430	\$	-	\$	18,930,430	\$	(61,614,427)
Federal revenue	3,078,352		3,913,944		1,064,568		-		1,064,568		(2,849,376)
Investment income	-		30,013		22,454		-		22,454		(7,559)
Revenue from others	236,998		577,304		6,324,108		-		6,324,108		5,746,804
Charges for sales and services	-		-		67,546		-		67,546		67,546
Total revenues	45,393,173		85,066,118		26,409,106		-		26,409,106		(58,657,012)
EXPENDITURES											
Administration	2,580,469		2,550,422		2,368,090		69,557		2,437,647		112,775
Agribusiness	1,093,482		1,169,254		988,658		73,146		1,061,804		107,450
Business and industry	4,520,709		4,589,491		3,701,335		640,115		4,341,450		248,041
Regional offices	1,166,726		1,181,478		1,091,993		14,901		1,106,894		74,584
Investment ready communities	35,234,677		74,722,245		17,555,648		31,752,110		49,307,758		25,414,487
Rural development and Mainstreet	797,110		853,228		703,382		111,077		814,459		38,769
Total expenditures	45,393,173		85,066,118		26,409,106		32,660,906		59,070,012		25,996,106
(Deficiency) of revenues											
over expenditures	\$ -	\$	-	\$	-	\$	(32,660,906)	\$	(32,660,906)	\$	(32,660,906)

BUDGETARY COMPARISON STATEMENTS (Continued) ECONOMIC DEVELOPMENT FUND FOR THE YEAR ENDED JUNE 30, 2015

Economic Development Fund

									Total		
		Budgete	d Am	ounts				Α	ctual and	V	ariance with
		Original		Final	Actual	En	cumbrances	End	cumbrances	F	inal Budget
REVENUES	'										_
Revenue from primary government	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-
Federal revenue		-		-	-		-		-		-
Investment income		245,438		482,907	524,929		-		524,929		42,022
Revenue from others		325,000		3,522,966	225,000		-		225,000		(3,297,966)
Charges for sales and services		-		-	3,266		-		3,266		3,266
Total revenues		570,438		4,005,873	753,195		-		753,195		(3,252,678)
EXPENDITURES											
Administration		-		-	-		-		-		-
Agribusiness		-		-	-		-		-		-
Business and industry		570,438		4,005,873	376,601		68,399		445,000		3,560,873
Regional offices		-		-	-		-		-		-
Investment ready communities		-		-	-		-		-		-
Rural development and Mainstreet		-		-	-		-		-		-
Total expenditures		570,438		4,005,873	376,601		68,399		445,000		3,560,873
Excess (deficiency) of revenues											
over expenditures	\$	-	\$	=	\$ 376,594	\$	(68,399)	\$	308,195	\$	308,195

BUDGETARY COMPARISON STATEMENTS (Continued) RURAL REHABILITATION FUND FOR THE YEAR ENDED JUNE 30, 2015

Rural Rehabilitation Fund

							Total		
	 Budgete	d Amo	ounts	_			Actual and	Vai	riance with
	Original		Final		Actual	Encumbrances	Encumbrances	Fir	nal Budget
REVENUES									
Revenue from primary government	\$ -	\$	-	\$	-	\$ -	\$ -	\$	-
Federal revenue	-		-		-	-	-		-
Investment income	-		66,823		112,384	-	112,384		45,561
Revenue from others	-		-		-	-	-		-
Charges for sales and services	 -		-		-	-	-		
Total revenues	-		66,823		112,384	-	112,384		45,561
EXPENDITURES									
Administration	_		-		-	-	-		-
Agribusiness	_		66,823		46,235	-	46,235		20,588
Business and industry	_		-		-	-	-		-
Regional offices	_		-		-	-	-		-
Investment ready communities	-		-		-	-	-		-
Rural development and Mainstreet	-		-		-	-	-		-
Total expenditures	-		66,823		46,235	-	46,235		20,588
Excess of revenues									
over expenditures	\$ -	\$	-	\$	66,149	\$ -	\$ 66,149	\$	66,149

EXPLANATION OF DIFFERENCES BETWEEN BUDGETARY INFLOWS AND OUTFLOWS AND GAAP REVENUES AND EXPENDITURES GENERAL FUND, ECONOMIC DEVELOPMENT FUND, AND RURAL REHABILITATION FUND FOR THE YEAR ENDED JUNE 30, 2015

	General Fund		Economic evelopment Fund	Rural Rehabilitation Fund		
Sources/inflows of resources:						
Actual amounts "available for appropriation" from the Budgetary Comparison Schedules	\$	26,409,106	\$ 753,195	\$	112,384	
Differences in accrual basis revenues and cash basis budgetary amounts		(32,770,262)	533,848		74,765	
Total revenues reported on the Statement of Revenues, Expenditures and Changes in Fund Balances	\$	59,179,368	\$ 219,347	\$	37,619	
Uses/outflows of resources:						
Actual amounts "charged to appropriations" from the Budgetary Comparison Schedules	\$	59,070,012	\$ 445,000	\$	46,235	
Differences in accrual basis expenditures and cash basis budgetary amounts		27,446,366	(212,766)		(8,500)	
Encumbrances		(32,660,906)	(68,399)			
Total expenditures reported on the Statement of Revenues, Expenditures and Changes in Fund Balances	_\$	53,855,472	\$ 163,835	\$	37,735	

SCHEDULE OF THE BUSINESS COUNCIL'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY

Public Employee Pension Plan Years Ended June 30, 2015 and 2014 *

		2015		2014
Business Council's proportion of the net pension liability (asset)	0.1	756957922%	0.17	780020440%
Business Council's proportionate share of the net pension liability (asset)	\$	3,100,490	\$	2,706,344
Business Council's covered employee payroll	\$	3,105,431	\$	3,071,787
Business Council's proportionate share of the net pension liability (asset) as a percentage of its covered employee payroll		99.84%		88.10%
Plan fiduciary net position as a percentage of the total pension liability		79.08%		81.10%

^{*} The amounts presented for each fiscal year were determined as of the calendar year-end that occurred within the fiscal year.

See Notes to Required Supplementary Information

SCHEDULE OF THE BUSINESS COUNCIL'S CONTRIBUTIONS Public Employee Pension Plan Years Ended June 30, 2015 and 2014

	2015	2014
Contractually required contribution	\$ 235,816	\$ 214,638
Contributions in relation to the contractually required contribution	(235,816)	(214,638)
Contribution deficiency (excess)	\$ -	\$ <u>-</u>
Business Council's covered employee payroll	\$ 3,094,695	\$ 3,014,582
Contributions as a percentage of covered employee payroll	7.62%	7.12%

See Notes to Required Supplementary Information

NOTES TO REQUIRED SUPPLEMENTARY INFORMATION FOR THE YEAR ENDED JUNE 30, 2015

Note 1. BASIS OF PRESENTATION – BUDGETARY COMPARISON STATEMENTS

The Business Council adopts a biennial budget that is approved by the State Legislature. The Business Council allocates the biennial budget to an annual budget for internal management purposes. These annualized budgets are presented in the accompanying Budgetary Comparison Statements. Additionally, these Budgetary Comparison Statements are prepared using encumbrance accounting, under which purchase orders, contracts, and other commitments are recorded as expenditures and liabilities in order to reserve that portion of the applicable appropriation.

Note 2. EXPLANATION OF DIFFERENCES – BUDGETARY COMPARISON STATEMENTS

The statement on page 32 is an explanation of differences between budgetary inflows and outflows and GAAP revenues and expenditures for the General Fund, Economic Development Fund, and the Rural Rehabilitation Fund for the year ended June 30, 2015.

Note 3. PENSION PLAN

Changes in benefit terms - There were no changes in benefit terms between the December 31, 2013 measurement date and the December 31, 2014 measurement date.

Changes in assumptions - There were no changes in assumptions between the December 31, 2013 measurement date and the December 31, 2014 measurement date.

OTHER GOVERNMENTAL FUNDS

The Business Council's non-major governmental funds are described below:

Technology Development Fund – used to account for technology development efforts of the Business Council; primarily, the activities of the loan portfolio of the former Science, Technology and Energy Authority (STEA) and Seed capital loans. Revenues consist primarily of interest income.

Business-Ready Communities Fund – used to account for the community facilities program that provides funding to assist communities preserve former school and government facilities for existing or future community uses.

Wyoming Business Council Fund – used primarily to account for revenues of the Wyoming First program, telephone commissions, and net profits from sales of promotional merchandise.

Economic and Workforce Development Fund – used to account for activities of Wyoming Economic and Workforce Development, Inc. (the "WEWD"), a not-for-profit corporation. The WEWD was formed to support the Business Council's economic development, expansion and workforce training efforts in the State of Wyoming by soliciting funds through a combination of fees, private contributions and grants.

American Recovery and Reinvestment Fund – used to account for Federal funds awarded to the Business Council under the American Recovery and Reinvestment Act of 2009.

COMBINING BALANCE SHEET OTHER GOVERNMENTAL FUNDS JUNE 30, 2015

	echnology evelopment Fund	Business Ready ommunities Fund	Wyoming Business ouncil Fund	and	Economic d Workforce evelopment Fund	American ecovery and einvestment Fund	Total
ASSETS							
Deposits with State Treasurer	\$ 630,544	\$ 109,192	\$ 269,476	\$	-	\$ 254,288	\$ 1,263,500
Deposits in bank	-	-	-		29,234	-	29,234
Accounts receivable	20,637	3,526	8,820		-	8,211	41,194
Interest receivable	2,109	-	901		-	308	3,318
Loans receivable, net	 -	-	-		-	1,406,896	1,406,896
Total assets	\$ 653,290	\$ 112,718	\$ 279,197	\$	29,234	\$ 1,669,703	\$ 2,744,142
LIABILITIES AND FUND BALANCE Liabilities							
Accounts payable	\$ 53,771	\$ 11,833	\$ 29,757	\$	-	\$ 21,395	\$ 116,756
Due to primary government	 -	-	11,850		=	-	11,850
Total liabilities	53,771	11,833	41,607		-	21,395	128,606
Fund Balance							
Nonspendable:							
Loans receivable	-	-	-		-	1,406,896	1,406,896
Restricted	-	-	-		-	241,412	241,412
Committed	-	100,885	-		-	-	100,885
Assigned	599,519	-	237,590		29,234	_	866,343
Total fund balance	599,519	100,885	237,590		29,234	1,648,308	2,615,536
Total liabilities and fund balances	\$ 653,290	\$ 112,718	\$ 279,197	\$	29,234	\$ 1,669,703	\$ 2,744,142

COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OTHER GOVERNMENTAL FUNDS FOR THE YEAR ENDED JUNE 30, 2015

	echnology evelopment Fund	Business Ready ommunities Fund	Wyoming Business ouncil Fund	an	Economic d Workforce evelopment Fund	R	American ecovery and einvestment Fund	Total
REVENUES								
Revenue from primary government	\$ -	\$ -	\$ -	\$	-	\$	-	\$ -
Federal revenue	-	-	-		-		-	-
Interest income	16,470	-	6,218		3		16,308	38,999
Net (decrease) in the fair market								
value of investments	(9,835)	-	(4,018)		-		-	(13,853)
Revenue from others	74,224	-	-		1,765		-	75,989
Charges for sales and services	 -	-	-		-		-	-
Total revenues	80,859	-	2,200		1,768		16,308	101,135
EXPENDITURES								
Administration	-	-	21,256		308		_	21,564
Agribusiness	-	-	-		-		-	-
Business and industry	=	-	9		-		_	9
Investment ready communities	_	32,978	-		-		_	32,978
Regional	_	-	-		-		_	-
Rural development and Mainstreet	_	-	-		-		_	-
Total expenditures	-	32,978	21,265		308		=	54,551
Excess (deficiency) of revenues over expenditures	80,859	(32,978)	(19,065)		1,460		16,308	46,584
OTHER FINANCING SOURCES								
Transfers in			12,230					12,230
Transfers in Transfers out	-	-	12,230		-		_	12,230
Total other financing sources	<u> </u>	<u>-</u>	12,230		<u> </u>		<u>-</u>	12,230
	00.050	(22.070)			1.460		16.200	
Net change in fund balances	80,859	(32,978)	(6,835)		1,460		16,308	58,814
Fund balances, beginning	518,660	133,863	244,425		27,774		1,632,000	2,556,722
Fund balances, ending	\$ 599,519	\$ 100,885	\$ 237,590	\$	29,234	\$	1,648,308	\$ 2,615,536